

Specialist Law Firms need Special Software

Boutique Firms choose Liberate Express

Three highly specialised law firms have chosen to grow their respective businesses through the use of Linetime's award winning Liberate suite of legal software and in particular the Liberate Express document & matter management system for non-procedural "ad-hoc" work ensuring compliance and adherence to standards across all user desks.

These three new Linetime customers market themselves as forward thinking specialist firms that recognise the importance of investing in the very best and most innovative legal software.

They all target specialist niche markets and as such demand a flexibility that is not often found in standard Case Management Systems, hence their choice of **Liberate Express**.

The work of these three boutique firms is so diverse they required a system that can mould to each individual client's needs rather than the other way round. Having researched the marketplace they decided on **Liberate Express** as the perfect match for their requirements. Liberate Express enables them to manage their client matters in a much more efficient manner resulting in the ability to grow their business without growing their cost base, thereby increasing overall profitability.

The Waterfront Partnership – comprise ex-city lawyers based in central London who specialise in information technology, intellectual property and commercial services. They also have expertise in such specialist areas as music and the scientific market. The firm's services are designed to address key business issues, enabling clients to maximise their revenues, minimise their risks and achieve business goals. Like Linetime they pride themselves on providing innovative and proactive business-focused solutions that add real value.

Quantrill's – the second boutique firm to choose Liberate Express is a niche firm of employment law solicitors whose prime focus is providing specialist advice and assistance to HR professionals and others responsible for personnel or HR issues. They are an expert group of legal professionals that pride themselves on delivering proven, flexible "fit for the purpose" solutions. In addition to Liberate Express Quantrill's also invested in Liberate Marketing and Liberate Practice Management.

Blue Sky Law Limited – a recently established firm based in Manchester chose Liberate Express as the ideal product with which to grow their new business. Express is an ideal starting point for any firm wishing to establish itself within one or more specialist markets. The inbuilt flexibility and ease of use means that you are always in control. Blue Sky Law, like all the other Express users, recognised these great benefits, they also recognised the fact that as and when necessary they can simply and easily incorporate any or all of the other Liberate product range into their growing firm.

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Background:

Linetime is the country's leading Legal Software Supplier - Law Society Software Guide 2007.

It was founded in 1983 following an MBO from a large UK computer company. Since then they have focused entirely on the development of software and systems for the legal marketplace.

Since its formation **Linetime** has developed **Practice Management and Case Management systems** as well as niche products for debt recovery – **Debttime** is an acknowledged market leader in its field.

Linetime's latest product **Liberate** was the first truly integrated legal software suite available to the UK legal sector. Operating in a Microsoft SQL Server environment customer shipments began in July 2001. The many benefits of the single database approach have resulted in the development of comprehensive Customer Relationship Marketing facilities (**Liberate Contact Marketing**) and many sophisticated reporting tools (**Liberate Report Generator and MyView.NET**). **Linetime** was the first legal software supplier to be recognised by Microsoft as .NET specialists, and receiving appropriate accreditation.

Liberate Express is an exciting new document and matter management system. **Express** can be used in harmony with the rest of **Liberate** but caters for the non-procedural "ad-hoc" worker and assists compliance and adherence to standards across all desks.

LIBERATE

Is a complete suite of software for the legal profession. At its core is a single Microsoft SQL Server database that ensures the modular system works as one, unlike the alternative approach of "bolting together" disparate software from disparate suppliers. Although **Liberate** is a complete solution the individual modules can be purchased separately and added to later without compromising the overall investment in a complete product.

Using **Microsoft .Net** technology we are able to take advantage of integration with leading specialist third party software providing real benefits to the user in such areas as Digital dictation, Postcode look up and Client Identity confirmation.

- Practice Management & Case Management
- Debt Recovery & Contact Marketing
- Liberate On-line & MyView.NET
- Image Router