

Another 120+ Liberate users

### Leeds firm choose Linetime legal software solution

January 2007 saw Emsleys, the well known legal practice with ten offices in and around Leeds and West Yorkshire, opt to invest in a 120 user multi-site **Liberate Practice & Case Management system** from legal software specialists Linetime.

The timing of this order is very apt as it comes a few days before the Legal IT Show 2007 and the launch of the latest Law Society's Legal Software Supplier's Guide. It was due, in part, to the excellent review Liberate received in last year's Guide, plus the glowing reports of Linetime as a supplier of high quality training and customer service, that Emsleys chose Linetime ahead of some fierce local competition.

In fact a leading member of the Law Society's panel of experts recommended that Emsleys consider three potential suppliers based in the North of England. However after exhaustive research Emsleys chose to invest in the Linetime solution.

**Andrew Greenwood, Emsleys** joint Managing Partner commented, "Apart from Liberate's obvious attractions from a technical point of view, such as its single SQL database offering the benefits of a truly integrated practice and case system, I was particularly impressed by what their customers said of the way Linetime conducts its business.

"Too often one can get caught up in the technology and lose track of the importance of customer service. Being voted number one in last year's law society's customer satisfaction survey is obviously a great achievement, however I understand that there is even better to come in 2007.

"Having said that, the technology and the on-going development of the product is also very important and I'm pleased to say that within the Liberate suite there are some excellent products, such as Liberate on-line, that will provide our firm with significant commercial advantage, both in terms of improved client service and the opportunity for increased financial return. We are a dynamic and innovative practice which has grown rapidly in recent years with the addition of both an estate agency and lettings agency. Our partnership with Linetime will help us to achieve continued growth and remain at the cutting edge of technological innovation."